

Our Steadman Group Mission: Tenaciously improve peoples' health and wellbeing

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Summary Statement: The Steadman Group, LLC (Steadman Group) is a health care and social services consulting company that provides expertise and resources tailored to our client's unique needs.

Our expertise includes Behavioral Health and Substance Use Disorder (SUD) subject matter expertise and technical assistance, Facilitation (including Opioid Settlement Facilitation), Grant and Proposal Writing, Project Management, Organizational Development, Contingency Management.

Our clients include healthcare systems, state and local health officials, health plans, nonprofits, and public health, and partner consultants.

Practicalities:

Certified Minority/Women Business Enterprise (MWBE), Small Business Enterprise (SBE), DBE, & B-Corp Public Benefit Corp

DUNS Number: 796758766 | **CAGE Code:** 68JG6

NAICS Codes:

541611 Admin Management & General Management Consulting Services

541618 Other Management Consulting Services (Behavioral Health)

541720: Behavioral Research and Development Services

541910: Opinion and Public Opinion Research Services

Competencies

Services We Provide:

- **Grant writing and management** across multi-year million-dollar federal grants. Expertise and unparalleled success writing for grants, requests for proposals, and requests for information. Over \$10 million dollars won through grant writing for our clients in the past two years
- **Facilitation and evaluation, including:**
 - Opioid settlements and other public behavioral health funding projects
 - Complex stakeholder groups across multi-county regions, conduct stakeholder interviews and focus groups, strategize board initiatives
 - Produce tailored reports for clients in compliance with state and federal reporting requirements
- **Behavioral Health and Substance Use Disorder**
 - Subject matter expertise, program and policy development for clinical administration, medications for opioid use disorder, behavioral health in criminal justice settings, and contingency management
 - Behavioral Health Startup Advisement
- **Population Health** – Identify clinical quality measures, screening measures, and patient experience for population health improvement. Complex evaluation for behavioral population health projects, including RE-AIM and PRECEED-PROCEED frameworks
- **Organizational Development**
- **Project Management** - develop and manage road maps, project plans, strategic system designs. Provide systems assessment and gap analysis to ensure accurate scope of work, level of effort estimates, and to support business case requests.

Past Performance:

- **Rocky Mountain Health Plans/UnitedHealthcare** (2010-present): Strategic planning for Medicaid substance use disorder treatment in rural Western Colorado. Helped assess capacity and develop contracting strategy for new residential SUD treatment benefit. Helped develop QI for HEDIS/NCQA behavioral health measures. Improved outpatient network of opioid use disorder treatment. Implemented unique contingency management program for stimulant use disorder. Provided program and project management, system setup, proposal development, Medicaid subject matter expertise, and conducted Medicaid managed care audits.
- **Signal, 1326** (2023): Evaluated withdrawal management, recovery high schools, and opioid treatment in jails for legislatively-mandated report of publicly-funded behavioral health services.
- **University of Colorado and Office of Behavioral Health** (2020): Led large-scale change in criminal justice settings, helping dozens of jails around the state to implement MOUD treatment. Facilitated targeted technical assistance program for four county jails to implement MOUD.
- **Contingency Management** (2021-present): Conceived a statewide program to increase knowledge, implementation, and funding for a previously underutilized evidence-based practice. Increased utilization of contingency management exponentially, securing funding from several major payors and the legislature. Helped dozens of clinics implement sustainable, compliant contingency management programs with minimal staffing or budget increases.

Our Clients

- **Supporting clients with these Federal Grants:** HRSA Rural Communities Opioid Response (RCORP) and Substance Abuse and Mental Health Services Administration (SAMHSA) MAT-PDOA, Western Colorado Accountable Health Communities Model (AHCM)
- **Health plans:** Rocky Mountain Health Plans/UnitedHealthcare; Northeast Health Partners, Health Colorado Inc, plans in Virginia and Texas
- **State, local, and federal government:** Colorado Department of Health Care Policy & Financing, Colorado Behavioral Health Administration, Jefferson County, Douglas County, Mesa County, El Paso County, Arapahoe County, Summit County, Fremont County
- **Medical, behavioral health, and substance use disorder health care providers serving vulnerable populations:** Acadia Health, St. Mary's Hospital, Memorial Regional Health, Clinica Tepayac, Common Spirit
- **Local and National Not-for-profits addressing health, health system reform and/or social determinants of health:** Colorado Village Collaborative, The Health Partnership, Don't Look Back Center, Colorado Artists in Recovery, High Rockies Harm Reduction, The Discovery Café, Haven of Hope, CrossPurpose

Why Steadman Group

Steadman Group consultants have a combined 75+ years of expertise in strategic planning, behavioral health integration, substance use disorder and mental health treatment, system implementations, and project management. Our group of public health professionals, a physician, a clinician, and project managers give you personalized attention and facilitate an individualized solution. We partner with clients to solve problems and implement solutions that are as unique as the vision our clients are working to achieve.

- Expertise in the regulatory and administrative niceties of behavioral health
- History of creative, client-centric solutions
- Focus on affected people, support systems, and the people who treat them
- A commitment to listening and gathering input from key stakeholders
- Expertise partnering with client to prioritize initiatives, performing system discovery, assessment, analysis, producing roadmap and system documentation, executing complex system upgrades, enhancements and data integration, and facilitating across all levels of an organization to ensure project execution aligns with Leadership goals and objectives.

Past Performance Continued:

- **CrossPurpose (2023):** Developed and helped implement new clinical program in a workforce development setting. Wrote a successful \$1M grant proposal to fund their program's startup costs.
- **Opioid Settlements (2021-present):** Facilitated opioid settlement governance plans for nearly 30 counties around the country. Delivered education on evidence-based and cost-beneficial practices, convened stakeholder groups, and came to consensus-based decisions on spending. Assisted with procurement, evaluation, and strategic planning in many regions. We are the nation's leading opioid settlement governance firm.
- **St. Mary's Medical Center and Memorial Regional Health (2020-present):** Facilitate two HRSA RCORP Implementation grants. These million-dollar projects last three years, integrating stakeholders from across the substance use, social service, mental health, and criminal justice continuum to reduce opioid morbidity and mortality.
- **Pike's Peak Community Health Partnership (2021-2023):** Led a system mapping project in El Paso County to identify major gaps in service for people with co-occurring disorders across the mental health, substance use, and criminal justice systems, and provide practical and sustainable recommendations that integrate services.
- **Don't Look Back Center (2021-present):** Provide organizational development consulting services to professionalize and sustain DLBC's recovery residence, habilitation, and transgender outreach programs for women with SUDs who are exiting incarceration.
- **Grant Writing (ongoing):** Wrote two winning Health Resources and Services Administration (HRSA) Rural Communities Opioid Response Program (RCORP) awards to address barriers to access in rural communities related to substance use disorder—a \$1 million Implementation grant in Western Colorado and a \$500,000 neonatal abstinence grant. Additionally, we developed a \$1.5 million SAMHSA grant in Northern Colorado to streamline and expand access to addiction treatment. We also facilitate these grants once awarded.

Company Information:

Registered Name: Steadman Group, LLC
DBA: The Steadman Group
Year of Incorporation: 2007
State of Incorporation: Colorado
Corporation Type: LLC S-Corp