

Improving the health of people and communities and providing exceptional service to those who share this commitment.

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Summary Statement: The Steadman Group, LLC (Steadman Group) is a consulting company that provides expertise and resources tailored to our client's unique needs. The Steadman Group's mission is to improve the health of people and communities and to provide exceptional service to those who share this commitment. We carry out that mission by working with healthcare systems, state and local government health officials, health plans, nonprofits, public health, and partner consultants.

Practicalities: Certified Woman Owned Small Business (WOSB), &

Certified Women's Business Enterprise (WBE), & DBE

DUNS Number: 796758766

CAGE Code: 68JG6

NAICS Codes: 541611 Administrative Management and General

Management Consulting Services

541618 Other Management Consulting Services

Competencies

Services we provide:

- Grant management across multi-year \$1-million-dollar federal grants
- Expertise and unparalleled success writing for grants, requests for proposals, and requests for information. Over \$5 million dollars won through grant writing for our clients in the past two years.
- Produce tailored reports for clients in compliance with state and federal reporting requirements
- Develop and manage road maps, project plans, strategic system designs for state and regional entities
- Facilitate complex stakeholder groups across multi-county regions, conduct stakeholder interviews and focus groups, strategize board initiatives
- Provide program and policy development and implementation for health care systems and nonprofits, including correctional health SUD programs and contingency management
- Identify clinical quality measures, screening measures, and patient experience for population health improvement
- Subject matter expertise in clinical administration, medications for opioid use disorder, behavioral health in criminal justice settings, and facilitation tactics.
- Provide systems assessment and gap analysis to ensure accurate scope of work, level of effort estimates, and to support business case requests.
 Experienced and certified PMP and CSM project managers deliver on time and on budget deliverables.

Past Performance:

- Rocky Mountain Health Plans/United Healthcare (2010-present): Strategic planning for Medicaid substance use disorder treatment in rural Western Colorado. Helped assess capacity and develop contracting strategy for new residential SUD treatment benefit. Helped develop QI for HEDIS/NCQA behavioral health measures. Improved outpatient network of opioid use disorder treatment. Implemented unique contingency management program for stimulant use disorder. Provided program and project management, system setup, proposal development, Medicaid subject matter expertise, and conducted Medicaid managed care audits.
- Tri-County Health Department, Children with Special Health Care Needs Environmental Scan (2019): Assessed gaps and duplication with federal Maternal and Child Health block grant activities and state and local care coordination activities. Conducted environmental scan, with focus groups and interviews, and produced report including findings, key themes, and short-term and long-term recommendations.
- University of Colorado and Office of Behavioral Health (2020): Led large-scale change in criminal justice settings, helping dozens of jails around the state to implement MOUD treatment. Facilitated targeted technical assistance program for four county jails to implement MOUD.
- **Jefferson County Public Health** (2020-2021): Identified common measurements of success for SUD treatment and recovery providers in the county. Conducted an environmental scan of the SUD landscape through a resource inventory, stakeholder interviews, and a key-informant survey.

Our Clients

- Supporting clients with these Federal Grants: HRSA Rural Communities Opioid Response and Substance Abuse and Mental Health Services Administration (SAMHSA) MAT-PDOA, Western Colorado Accountable Health Communities Model (AHCM)
- **Health plans**: Rocky Mountain Health Plans/UnitedHealthcare; Northeast Health Partners, Health Colorado Inc
- State, local, and federal government: Colorado Department of Health Care Policy & Financing, Colorado Office of Behavioral Health, Tri-County Health Department, Jefferson Country Public Health, Moffat County Public Health, Routt County Public Health, Mesa County Public Health
- Medical, behavioral health, and substance use disorder health care providers serving vulnerable populations: Mile High Behavioral Healthcare, Marillac Clinic, Northwest Colorado Health, St. Mary's Hospital, Memorial Regional Health
- Local and National Not-for-profits addressing health, health system reform and/or social determinants of health: Primary Care Collaborative, The Health Partnership, Don't Look Back Center, Colorado Artists in Recovery, High Rockies Harm Reduction, The Discovery Café

Why Steadman Group

Steadman Group consultants have a combined 40+ years of expertise in strategic planning, behavioral health integration, substance use disorder treatment, system implementations, and project management. Our group of public health professionals, a physician, a clinician, and project managers give you personalized attention and facilitate an individualized solution. We partner with clients to solve problems and implement solutions that are as unique as the vision our clients are working to achieve.

- Expertise in the regulatory and administrative niceties of behavioral health
- History of creative, client-centric solutions
- Focus on affected people, support systems, and the people who treat them
- A commitment to listening and gathering input from key stakeholders
- Expertise partnering with client to prioritize initiatives, performing system
 discovery, assessment, analysis, producing roadmap and system
 documentation, executing complex system upgrades, enhancements and
 data integration, and facilitating across all levels of an organization to
 ensure project execution aligns with Leadership goals and objectives.

- St. Mary's Medical Center and Memorial Regional Health (2020-present): Facilitate two HRSA RCORP Implementation grants. These million-dollar projects last three years, integrating stakeholders from across the substance use, social service, mental health, and criminal justice continuum to reduce opioid morbidity and mortality.
- Pike's Peak Community Health Partnership (2021-present): Led a system mapping project in El Paso County to identify major gaps in service for people with co-occurring disorders across the mental health, substance use, and criminal justice systems, and provide practical and sustainable recommendations that integrate services.
- **Don't Look Back Center** (2021-present): Provide organizational development consulting services to professionalize and sustain DLBC's recovery residence, habilitation, and transgender outreach programs for women with SUDs who are exiting incarceration.
- Grant Writing (ongoing): Wrote two winning Health Resources and Services Administration (HRSA) Rural Communities Opioid Response Program (RCORP) awards to address barriers to access in rural communities related to substance use disorder—a \$1 million Implementation grant in Western Colorado and a \$500,000 neonatal abstinence grant. Additionally, we developed a \$1.5 million SAMHSA grant in Northern Colorado to streamline and expand access to addiction treatment. We also facilitate these grants once awarded.

Company Information:

Registered Name: Steadman Group, LLC.
DBA: Steadman Group
Year of Incorporation: 2007
State of Incorporation: Colorado
Corporation Type: LLC S-Corp

